



Usage-Based Pricing Solution

Pricing Management System
Enabling Visibility, Optimization & Control



How accurate was your rating today?
How rapidly can you implement new pricing schemes?

- The highly competitive nature of the market forces organizations to retain flexible contract management systems and product catalogs that are capable of supporting frequent changes. Business agility is fundamental.
- The market is characterized by a large volume of EDRs with a limited timeframe to conclude an entire bill cycle. Latency and Accuracy prove to be substantial challenges.

- ESI's Pricing Technology delivers smart results using its sophisticated yet easy-to-use state-of-the-art technology, ensuring rapid Return on Investment for its users.
- ESI's Pricing Technology is a strategy-based pricing solution that advises and aids with pricing decisions, yielding a more predictable and profitable outcome.

ESI's Pricing Technology offers an instantaneous and accurate rating engine along with a flexible product catalog which vastly impacts efficiency and profitability. By using ESI's solution, a company can gain a significant competitive edge in its market and enhance its profit.



Usage-Based Pricing Solution

Executing Your Pricing Strategy

Contract Management Implementation

- Defining new pricing schemes through flexible set of screens, without coding.
- Automatic conversion of old pricing schemes into ESI's product catalog

EDRs Retrieval

- Retrieving EDRS from external systems and resources.
- Formatting the data and preparing it as input files to ESI's rating engine.

Guidance Processes

- Guiding the processed EDR to the relevant customer and to the relevant paying entity.
- Guiding the processed EDR to the relevant pricing scheme, subject to the identified customer and paying entity.

Based on the identified pricing scheme, customer and paying entity, and subject to historical usage and reference tables, the system rates the processed EDR and prepares accumulations for other needs.